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July 9, 2010

Sent via e-mail to casb2@omb.eop.gov

Cost Accounting Standards Board Attention: Raymond Wong Office of Federal Procurement Policy 725 17th Street, NW, Room 9013 Washington, DC 20503

Reference: CAS Pension Harmonization NPRM

We have prepared this letter in response to the request for public comments by the Cost Accounting Standards Board ("the Board") as posted in the Federal Register on May 10, 2010. We appreciate the opportunity to provide comments to the Board as it reviews and revises the current Cost Accounting Standards ("CAS") 412 and 413 to develop the CAS Pension Harmonization Rule required under the Pension Protection Act of 2006 ("PPA").

Towers Watson is a leading global professional services company that helps organizations improve performance through effective people, risk and financial management. With 14,000 associates around the world, we offer solutions in the areas of employee benefits, talent management, rewards, and risk and capital management.

We consult for a number of organizations that are subject to CAS and the Federal Acquisition Regulations ("FAR"). We have been actively participating in this rulemaking process, beginning with the input we have provided in response to the Staff Discussion Paper (SDP) (72 FR 36508), and continuing with the comments we submitted for the Advance Notice of Proposed Rulemaking (ANPRM) (73 FR 51261).

We appreciate the enormity of the Board's responsibility on this matter and the difficulty in developing the CAS Pension Harmonization Rule. The task is difficult considering the following primary concerns that can conflict with each other:

- Predictability / reduced volatility
- Affordability
- Recovery of ERISA minimum required contributions<sup>1</sup>

The first two items listed above are important to both the government and the contractors. The third item is a significant concern among contractors and a fairness/equity issue for the government. Lowering volatility comes with a price, thus it is difficult to balance reduced volatility with affordability of CAS costs. Also, recovery of minimum required contributions will require higher CAS costs upfront, which is incongruent with the goal of having affordable CAS costs, particularly in the current environment. Increased CAS costs may crowd out budgets for contracting work. On the other hand, deferred reimbursements because of lower CAS costs can

Less than full recovery of ERISA minimum required contributions is indicated when

(a) ERISA assets, which equal the Market Value of Assets less the Prefunding and Carryover Balances, exceed

(b) CAS assets, which equal the Market Value of Assets less the Accumulated Prepayment Credits.

This difference simplifies to the CAS Accumulated Prepayment Credits less the ERISA Credit Balance, i.e., the mandatory prepayment credit account.



pose cash flow issues for contractors as PPA requires higher cash contributions to the pension plans.<sup>2</sup>

In some respects this NPRM represents an improvement over the ANPRM, particularly in terms of being less complicated and more straightforward. In other respects, this NPRM appears to be a step backwards compared to the ANPRM.

Most importantly, this NPRM reverts back to not *permanently* recognizing the liability that both the PPA and the Financial Accounting Standards (FAS) already recognize as the proper measure of the obligation of plan sponsors of defined benefit pension plans, i.e., the present value of accrued benefits measured using high-quality corporate bond rates.

 The ANPRM required one condition, i.e., that the minimum accrued liability (MAL)<sup>3</sup> be greater than the regular accrued liability (AL)<sup>4</sup>, before a contractor could reflect the MAL and the minimum normal cost (MNC) in the determination of the CAS assignable cost.

The Board was responsive to public comments regarding modifying the above condition. However, the Board imposed an additional condition (or threshold test) in the NPRM that effectively limits the period over which the MAL and the MNC can be recognized. Contractors' pension plans will fail one or both of two threshold tests before the contractors are able to fully recapture the accumulated excess of minimum funding requirements over CAS assignable costs. Under this criterion, we believe the NPRM does not harmonize the CAS with the PPA, contrary to the apparent legislative intent of Section 106 of the PPA.

When a contractor eventually fails one of the threshold tests, the CAS liability would revert back to the AL and the additional CAS costs in earlier years would be returned to the government through lower future CAS costs. In other words, the NPRM does not change the long-term level of CAS costs; it only changes the timing of recovery.

In the ANPRM, in the event of segment closing, the Board recognized the MAL as the floor
for the segment closing liability. In this NPRM, the Board reverted back to a segment closing
liability measured using long-term asset return expectations and removed the MAL as a floor.

What this generally means is, while contractors are allowed during a temporary period to have assignable CAS costs that reflect minimum liabilities (and minimum normal costs), when a segment is closed, such amounts will be required to be refunded back to the government even though other parts of the government (e.g., Congress, IRS) require the plan to have assets covering minimum liabilities. This is another reason why the NPRM falls short in harmonizing the CAS with the PPA, contrary to the apparent legislative intent.

We are concerned of the effect of the threshold tests and the segment closing adjustment in this NPRM, which is to only temporarily allow recognition of minimum liabilities and minimum CAS costs. Not permanently recognizing these minimum amounts results in not harmonizing CAS with the PPA. Not harmonizing CAS with the PPA provides a disincentive for government contractors to continue their defined benefit plans; without permanent harmonization, cash outlays for pension contributions required by law cannot be fully recovered under CAS.

The recently-enacted Preservation of Access to Care for Medicare Beneficiaries and Pension Relief Act (H.R. 3962) will provide pension funding relief. Our analysis for the comments in this letter does not take into account the provisions of H.R. 3962.

The MAL and the MNC are measured using a valuation interest rate based on high-quality corporate bond rates.

The AL and the regular normal cost (NC) are measured using a valuation rate based on long-term asset return expectations.



For funding and accounting of their defined benefit pension plans, government contractors are required to follow the ERISA/PPA, FAS, and CAS. IRS funding rules and FAS now share the corporate bond yield view as the basis for measuring pension plan liabilities. In the spirit of harmonization, it is appropriate for CAS to reflect the view already shared by the FAS and the IRS with respect to the measurement of liabilities, not just temporarily but for the life of the plan.

Note that IRS and FAS requirements, as well as financial economic theory, establish that the measurement of pension liabilities is distinct from expectations on plan asset returns. Furthermore, to the extent that actual returns on pension assets exceed the liability discount rate (i.e., yields on high-quality corporate bonds), future ERISA/PPA funding requirements, FAS expenses and CAS costs are all reduced.

Contrary to the Board's presumption, the PPA recognizes that the pension plan is a going concern<sup>5</sup> but the PPA also logically recognizes that defined pension benefits are a "fixed income" promise. With the advent of PPA, we are seeing more plan sponsors consider and/or implement liability hedging or liability driven investment principles and become more conservative in their pension investments, in recognition of the debt-like nature of their pension liabilities.

We also note that, while there have been some differences, when CAS 412 was first promulgated in 1975 it closely mirrored the IRS minimum funding requirements. Certainly, prior to the PPA, the actuarial accrued liabilities under ERISA and CAS were very close, if not the same. The primary difference was with regard to the periods for amortizing various changes in the unfunded liability (e.g., changes in the unfunded liability due to assumptions, plan amendments, gains/losses, etc.). Given the closeness of the CAS and ERISA rules, there was an apparent recognition that it is appropriate for the government to eventually reimburse the amounts it is requiring all defined benefit plan sponsors to put into their plans. While pension funding rules have changed with the enactment of the PPA, this principle of equity – where the government does not excuse itself from requirements it is imposing on all plan sponsors – remains. This aligns with one of the stated benefits of the NPRM:

"The proposed rule should provide relief for the contractors' concerns with indefinite delays in recovery of cash expenditures..."

Thus, the CAS Pension Harmonization Rule should allow contractors full recovery of the PPA minimum required contributions over time. Unfortunately, the CAS Pension Harmonization Rule under this NPRM will not allow contractors such full recovery.

In the remainder of this letter, we respectfully provide comments on specific provisions and offer suggestions that we believe can better achieve the legislative intent for requiring the Board to develop a CAS Pension Harmonization Rule under Section 106 of the PPA.

#### HARMONIZATION TESTS

According to the ANPRM, if the MAL is higher than the AL, the CAS assignable cost will be adjusted to reflect the MAL and the MNC. We pointed out that there can be situations where the regular CAS cost would be larger than the PPA funding requirement. Reflecting the MAL and the MNC in determining the CAS cost in these situations could result in an even larger CAS assignable cost.

Though based on high-quality corporate bond rates, the ongoing PPA Target Liability is less than the settlement or liquidation liability. The At-Risk Funding Target is more representative of the settlement or liquidation liability.



4

Considering the ANPRM's "MAL > AL" criterion and how it impacts the calculations, we recommended that *if no (mandatory) prepayment credits exist* and *if the regular CAS cost already exceeds the PPA minimum funding requirement*, then the CAS cost need not be adjusted to reflect the MAL and the MNC to result in an even higher CAS assignable cost. Our recommendation was intended for the specific – and less frequent – situations when CAS reimbursements will have already caught up with the ERISA required cash funding of the plan on a cumulative basis, i.e., when there are no mandatory prepayment credits.

In our ANPRM comment letter, we also recommended considering a minimum CAS cost approach for harmonization, *in lieu of* the "MAL > AL" criterion. In other words, there is no need to impose a "MAL > AL" criterion when satisfaction of this criterion simply results in reflecting the MAL and the MNC as "floor" liabilities and normal costs in the calculations. Instead, we recommended directly calculating the CAS cost based on the MAL and MNC, and use the result as a floor for the CAS cost.

It appears that our recommendations were partly considered <sup>6</sup>. However, instead of simply taking a minimum CAS cost approach for harmonization with a safeguard against situations when the calculations could result in higher CAS assignable costs than necessary, the NPRM imposes requirements that effectively prevent harmonization. Before a contractor can take the greater of the minimum CAS cost and the regular CAS cost as the assignable CAS cost for the year, the NPRM requires passing two threshold tests, not just one test as the ANPRM did. These two tests are as follows:

- Harmonization Threshold Test (which we will refer to, in the remainder of this letter, as "Threshold Test 1"). This test is met if the ERISA minimum required contribution for the plan exceeds the total regular CAS cost for the plan. This test is applied at the plan level.
- Actuarial Liability and Normal Cost Threshold Test ("Threshold Test 2"). This test is met if the sum of MAL and MNC is greater than the sum of the AL and the NC, i.e., "MAL + MNC > AL + NC." This test is applied at the segment level. This is a modification of the ANPRM "MAL > AL" criterion.

We address each of these tests below.

Harmonization Threshold Test

In our ANPRM letter, we stated the following:

"If the intent of the CAS Harmonization Rule is to adjust the CAS assignable costs so that the excess of the PPA funding requirements over the CAS assignable costs are recovered on a timely basis, increasing the regular AAL to the MAL when the CAS cost is already greater than the PPA funding requirement for a given year may not be necessary, particularly if there are no existing prepayment credits."

While the NPRM adopted a minimum CAS cost approach, we note that the minimum CAS cost in the NPRM is not the same as the minimum CAS cost we recommended in our ANPRM comment letter. For example, the minimum CAS cost we had recommended reflects a 10-year amortization of the unfunded MAL at transition and 10-year amortizations of any future changes in unfunded MAL. The NPRM changed the amortization period for gains/losses from 15 years to 10 years. However, the NPRM retained 10 to 30-year amortization periods for all other types of amortization bases. Effectively, this will result in amortizing the total unfunded liability over a period longer than we had recommended; the net amortization period under the NPRM is more than three years longer than the seven-year amortization period under the PPA. Nevertheless, the NPRM is still an improvement over the current CAS in this regard.



It appears that our suggestion was partly considered. However, Threshold Test 1 does not consider the existence of (mandatory) prepayment credits; it considers only the annual comparison of the minimum funding requirement and the regular CAS cost. As a result, it is too restrictive and will hinder full recovery of minimum funding requirements particularly for contractors who have been subject to the PPA requirements since 2008. Pension plans will eventually require funding contributions lower than CAS costs because the plans will become fully funded under the PPA earlier than when they will become fully funded under CAS. The plans will become fully funded under the PPA sooner because of the following reasons:

- The PPA became effective before the CAS Pension Harmonization Rule will become
  effective.
- The PPA has a 7-year amortization for unfunded liabilities, compared to the 10-year amortization period for gains/losses and even longer amortization periods for other amortization bases (e.g., plan amendments, assumption changes, etc.) in the NPRM.
- The MAL and MNC are phased-in and are not fully recognized during the transition period.

Thus, plans will fail Threshold Test 1 before contractors can recover all of the minimum funding contributions required of them.

#### Actuarial Liability and Normal Cost Threshold Test

In our ANPRM comment letter, we have recommended for further study the minimum CAS cost concept as an alternative to the ANPRM's "MAL > AL" criterion for harmonization. It appears that our suggestion was partly considered. However, instead of applying only the minimum CAS cost concept, the NPRM combined the minimum liability concept with the minimum CAS cost concept. The ANPRM "MAL > AL" minimum liability criterion was changed to the NPRM Threshold Test 2, "MAL + MNC > AL + NC," as a precondition before the minimum CAS cost can be reflected in the calculations.

In our opinion, requiring Threshold 2 before the minimum CAS cost can be taken into account in the assignable CAS cost determination is redundant and adds unnecessary complexity. The minimum CAS cost calculation inherently funds toward the MAL and takes into account the MNC. Thus, by adopting the minimum CAS cost concept, Threshold Test 2 is not needed.

#### Effect of the Harmonization Tests

Based on our modeling for hypothetical plans under various asset scenarios<sup>7</sup>, as well as an NPRM survey data on several defense contractors' pension plans<sup>8</sup>, we have concluded that the harmonization tests in the NPRM will result in the following:

- More volatility and less predictability in CAS assignable costs
- Less than full recovery of ERISA minimum required contributions (which we believe is contrary to the legislative intent of Section 106 of PPA)

Assuming the CAS Pension Harmonization Rule becomes effective in 2011, one of the two threshold tests may not be met by a typical plan. If a plan does meet both threshold tests, it will do so for a temporary period only. Based on our NPRM survey, this temporary period is about five years.

See Attachment 1 - Notice of Proposed Rulemaking on CAS Pension Harmonization, Forecasted Results

See Attachment 2 - Notice of Proposed Rulemaking on CAS Pension Harmonization, Survey of Defense Contractors - June 2010

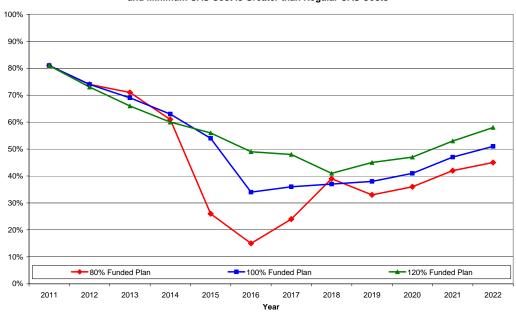


We ran 5,000 simulations on three identical hypothetical plans at different funded levels -- 80% funded, 100% funded and 120% funded (see Figure 1). The simulations indicate significantly less than 100% likelihood of being able to reflect the minimum CAS cost, with the lowest probability generally occurring in 2016, assuming a 2011 effective date for the CAS Pension Harmonization Rule.

Figure 1

CAS Harmonization NPRM Analysis

Percent of Scenarios Meeting Threshold Test
and Minimum CAS Cost is Greater than Regular CAS Costs



Failure to meet one or both tests will result in a CAS assignable cost based on the AL and NC. In most cases, this will mean a dramatic drop in CAS assignable costs. Until the thresholds are met again, the CAS assignable costs will be lower than they would otherwise be under pre-CAS Pension Harmonization Rule provisions. When the threshold tests are met again, the CAS assignable costs will spike up again.

In other words, the threshold tests will make the CAS assignable costs switch from that based on the AL and NC, to that based on the MAL and MNC. The back-and-forth switching between the two bases will cause volatility in CAS assignable costs.

Our stochastic modeling reflecting 5,000 simulations for the three plans mentioned above produced the following results over a 10-year forecast period, regardless of the funded status of the plan:

- (1) 75% of the 5,000 scenarios switch between the AL and MAL at least once
- (2) 25% of the scenarios switch at least twice
- (3) 5% of the scenarios switch at least 3 times

Additional observations are as follows (see Figure 2):

(1) Whenever the CAS cost switches from that based on the AL and the NC, to that based on the MAL and the MNC, the average increase in CAS cost is 148%. Whenever the CAS cost

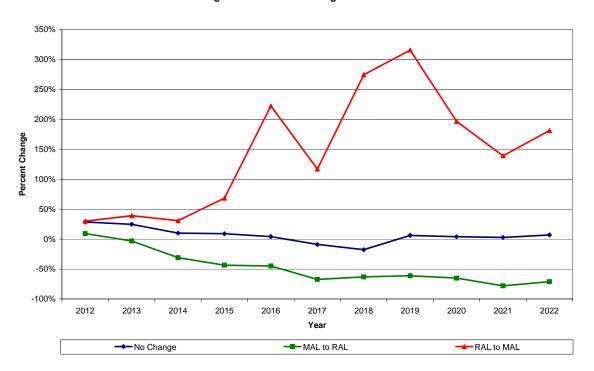


- switches from that based on the MAL and the MNC, to that based on the AL and the NC, the average decrease in CAS cost is 28%.
- (2) In contrast, for years when both the current year and prior year are based on the same liability measure (either AL or MAL), the average increase in CAS costs from one year to the next is 7%.

Figure 2

CAS Harmonization NPRM Analysis

Average Year-Over-Year Change in CAS Cost



With respect to the recovery of minimum required contributions, our NPRM survey data shows that the NPRM does not result in full recovery of minimum required contributions during the 10-year forecast period studied. On the 10<sup>th</sup> year after the assumed 2011 effective date of the CAS Pension Harmonization Rule, 95% of the plans in the survey will still have mandatory prepayment credits. On average, the mandatory prepayment credit reflecting this NPRM would be 71% of what it would otherwise be under current CAS rules.

Removing the threshold tests would improve recovery of the minimum required contributions. For example, if Threshold Test 1 is removed, while 85% of the plans will still have mandatory prepayment credits by the 10<sup>th</sup> year, the average ratio of mandatory prepayment credits (after vs. before harmonization) would drop from 71% to 33%.

Applying stochastic modeling to a fully funded plan with no mandatory prepayment credits in 2008, i.e., when PPA minimum funding requirements became effective for most contractors, the mandatory prepayment credit account was averaging at 10% of the market value of assets by 2011, which is when we assumed that the CAS Pension Harmonization Rule will become effective. Ten years after we assumed the CAS Pension Harmonization Rule becomes effective, our model indicates the mandatory prepayment credit account averaging at 11% of the market value of assets. In other words, there will not be much progress in recovery of minimum required



8

contributions under this NPRM. The NPRM does mitigate the increase in mandatory prepayment credits considering that, under the current CAS, the model indicates that the mandatory prepayment credit account will average at 26% of the market value of assets, instead of 11%.

#### Recommendation

To address the volatility issue, as well the recovery of ERISA required contributions, we recommend that the threshold tests be removed. If it is necessary to impose a threshold test, we continue to believe that the only appropriate threshold would be the existence of accumulated mandatory prepayment credits, including any mandatory prepayment credits that are expected to build up during the year<sup>9</sup>. The benefits of imposing this threshold will need to be weighed against the additional complexity of defining mandatory prepayment credits and the potential additional volatility when compared to having no thresholds at all.

By allowing the recognition of the MAL and the MNC in determining the CAS cost, without precondition, eventually the CAS assignable costs should catch up with the ERISA funding requirements and full harmonization should be reached.

#### SEGMENT CLOSING

Under the NPRM, the segment closing adjustment shall continue to be determined based on the ongoing concern approach. The MAL will not be reflected in this determination. This means that, the additional CAS costs that result from reflecting the MAL (and the MNC) in the calculations in years prior to the segment closing will be returned to the government in case of segment closing. In other words, the additional CAS costs are only temporarily "loaned" to the contractor. This defeats whatever level of harmonization is achieved in the preceding years.

We believe that the PPA Target Liability (which may be different from the CAS minimum liability) is the appropriate measure of the segment closing liability. At segment closing, it is appropriate for ERISA and CAS to be fully harmonized. Furthermore, a phase-in period should not apply for recognizing the PPA Target Liability as the segment closing liability.

Also, the NPRM still requires a segment closing adjustment for voluntary plan freezes. Regardless of whether the plan subject to a segment closing adjustment is underfunded or overfunded, requiring a segment closing adjustment for a voluntary freeze is disruptive. Furthermore, most plans today are underfunded and many plan sponsors have been freezing their plans. Given the current economic environment, we expect that the government would want to avoid paying for segment closing adjustments for voluntary freezes of contractor pension plans.

#### Recommendation

We recommend that the segment liability be defined as the PPA Target Liability, without phase-in.

If the mandatory prepayment credit expected to develop during the year are not taken into account, this threshold test can temporarily result in not being able to reflect the MAL and MNC during the year, which could result in a sudden drop in CAS assignable cost for that year. As a mandatory prepayment credit would result for that year, the plan will then experience a sudden increase in the following year.



9

Furthermore, we recommend that no segment closing adjustment be required for voluntary plan freezes unless there are no remaining contracts with the government. We recommend that contractors simply continue to charge ongoing CAS costs for their voluntarily frozen plans.

#### MAL INTEREST RATE

For the interest assumption to be used for determining the MAL and the MNC, the NPRM requires use of *current period* rates of return on investment grade fixed-income investments. A "safe harbor" option is to use the same rate or set of rates used for PPA valuations.

The basic requirement will produce volatile CAS costs since it is tied to current period rates. While a 24-month average is available under the safe-harbor option, it will still produce volatile CAS costs. Additionally, some plan sponsors have chosen not to use the 24-month average for their PPA valuation and have opted for the rates for a single month, especially if the plan sponsor has adopted a liability-driven investment (LDI) strategy.

Below are the applicable 24-month three-segment rates for a plan that has chosen rates as of December prior to the valuation year for PPA purposes. While the differences in interest rates do not appear large, these differences – particularly in the second and third segment rates – can produce material changes in liabilities and costs.

Month/Year	First Segment	Second Segment	Third Segment
December 2007	5.31%	5.90%	6.41%
December 2008	5.25%	6.38%	6.68%
December 2009	4.71%	6.67%	6.77%

Hypothetically, assume that the December 2007 rates are the December 2011 rates, the December 2008 rates are the December 2012 rates, and the December 2009 rates are the December 2013 rates.

CAS costs determined in 2011, for 2011 and projected for the remainder of a contract period would then be based on the three-segment rates 5.31% / 5.90% / 6.41%. Two years into the contract period, the actual effective rate would be about 50 basis points higher, which means that the CAS costs determined at the time would be materially lower than the CAS costs projected back in 2011.

In this particular example, the CAS costs are going down. This could be a welcome relief for costplus contracts; and a windfall to contractors with fixed-price contracts. The opposite could also occur, i.e., the CAS costs could go up; this could be problematic for cost-plus contracts as well as fixed-price contracts.

There are already many elements that contribute to volatility in CAS costs, e.g., pension trust asset returns. Just as there are merits to having the PPA rates as a safe harbor option, it would be helpful to allow contractors the ability to avoid the added volatility that would be caused by tying the MAL interest rate to *current* period rates or corporate bond returns in the last 24 months.



#### Recommendation

The ANPRM stated that "the interest assumption shall reflect the contractor's best estimate of rates at which the pension benefits could effectively be settled based on the rates of return on high-quality fixed-income investments of similar duration to the pension benefits."

We recommend that the Board restore the ANPRM interest rate definition as it provides the necessary leeway for contractors to set interest rates assumptions that will be more stable than rates tied to current periods. Along with this definition, it will be helpful to retain the NPRM provision allowing the PPA rates as a safe harbor option.

#### ASSIGNABLE COST LIMITATION

As we pointed out in our SDP comment letter, we believe that the Assignable Cost Limitation (ACL) is too restrictive and contributes to the volatility of costs. Progress was made in the ANPRM in this regard by allowing a 125% ACL. It is disappointing that the NPRM reverted back to essentially the current definition of the ACL, which is already proven to cause volatility in CAS costs particularly for plans at or near full funded status. It is our understanding that the Board's primary concern with the 125% ACL in the ANPRM is the accumulation of excessive assets.

We illustrate how modifying the ACL would mitigate the volatility of costs in Attachment 3. The scenarios in this attachment reflect (1) the current ACL (i.e., 100% ACL); (2) no ACL at all; and (3) a 110% ACL. Of the three scenarios illustrated, the CAS costs reflecting the current definition of the ACL are the most volatile. Completely removing the ACL reduces the volatility. Also, earlier higher contributions that result from removing the ACL reduce the subsequent years' CAS costs thus mitigating "excessive build-up" of CAS assets.

One compromise between the current ACL and no ACL at all is a 110% ACL. Compared to the current ACL, a 110% ACL will better allow year-by-year gains/losses to offset each other, thereby dampening the volatility in CAS costs, especially for plans that are at or near full funding will have less volatile CAS costs.

Note that harmonization will accelerate full funding of the plans, so while this may not be an urgent issue today, we expect that this will create significant challenges in forward pricing in the not-so-distant future.

Also note that a 50-basis point change in discount rates can easily make a previously fully-funded plan underfunded and a change of that magnitude can offset most, if not all, of the 10% buffer reflected in a 110% ACL. In addition, recent history has shown that actual asset returns of 10% less than the assumed rate of return are not highly unlikely. Thus, we believe that a 110% ACL is not excessive.

Excessive build-up of CAS assets will not result from a change in the ACL per se. Whether the ACL is the current ACL or a modified ACL, the accumulation of CAS assets that are significantly more than CAS liabilities will be driven by successive years of actuarial gains that are not offset by years of actuarial losses. Successive years of actuarial gains result from consecutive years of experience being better than expected.



#### Recommendation

As an alternative to the 125% ACL in the ANPRM, we recommend that the Board consider a 110% ACL. In other words, change the ACL

from

(Accrued Liability plus Normal Cost), less Actuarial Value of Assets

to

110% x (Accrued Liability plus Normal Cost), less Actuarial Value of Assets.

We also used stochastic modeling to test this alternative ACL definition. For this, we assumed a plan that is 100% funded when the CAS Pension Harmonization Rule becomes effective. Reflecting 5,000 simulations, we compared the 50<sup>th</sup> percentile and 95<sup>th</sup> percentile funded status on a CAS basis of (a) the NPRM without modification, to (b) the NPRM but with a 110% ACL. The results are summarized in the following charts.

Note that the 110% ACL does not result in build-ups of assets that are significantly more than under the NPRM definition of the ACL, i.e., 100% ACL. Also note that in the 95<sup>th</sup> percentile chart, which reflects the most favorable asset return scenarios, both the 110% ACL and the 100% ACL show the funded status reaching more than 100%. This indicates that it is not the ACL definition but very favorable asset returns that result in the significant build-up of assets that is of concern to the Board.

Figure 3

CAS Harmonization NPRM Analysis

Comparison on 50th Percentile CAS Funded Status

Current NPRM ACL versus 110% ACL

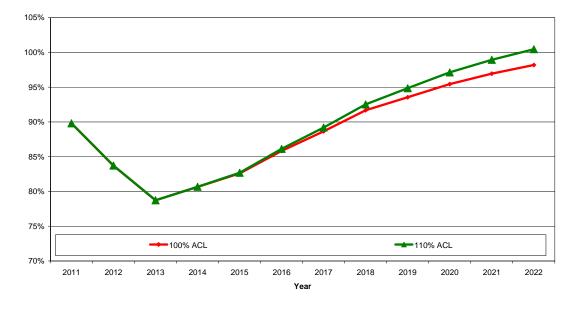


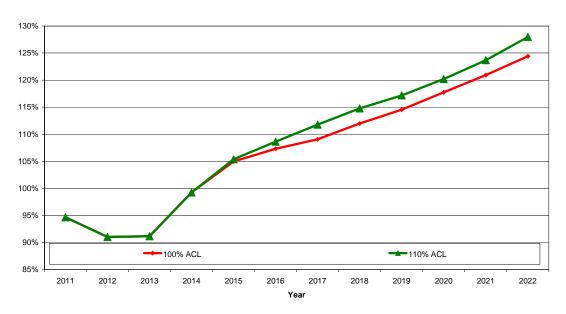


Figure 4

CAS Harmonization NPRM Analysis

Comparison on 95th Percentile CAS Funded Status

Current NPRM ACL versus 110% ACL



Another recommendation for the ACL is to replace the Actuarial Value of Assets (AVA) in the calculation with the smaller of the AVA and the Market Value of Assets (MVA). In other words, change the ACL definition

from

(Accrued Liability plus Normal Cost), less AVA

to

110% x (Accrued Liability plus Normal Cost), less the smaller of AVA and MVA

After at least a year of asset returns falling short of expected, the AVA – if smoothed – would be higher than the MVA. Under the allowed smoothing method under CAS, the AVA could be as high as 120% of the MVA. Using the inflated AVA in the ACL determination would result in limiting the CAS cost when actual assets may in fact be lower than the liabilities.

### INTEREST CREDITING FOR THE PREPAYMENT CREDIT

Proposed CAS 412-30(a)(23) stipulates that the Accumulated Value of Prepayment Credits should be adjusted not just for investment returns but also for administrative expenses.

While it is reasonable to reflect actual investment returns in updating the Accumulated Value of Prepayment Credits, we see no rationale in adjusting the Prepayment Credits for administrative and other non-investment related expenses. The Accumulated Value of Prepayment Credits represents amounts that have not yet been assigned to government contracts. Thus it should be segregated and kept separate from pension trust activity such as benefit payments and administrative expenses.



#### Recommendation

We recommend that reference to adjustments to the Prepayment Credits for administrative expenses be removed.

#### **EXTENDED ILLUSTRATIONS**

We found the additional illustrations extremely helpful in understanding the intent of the changes in the rules.

However, we are concerned that it is not clear which part of an illustration is intentional because the rules require an item to be determined a specific way, and which part is simply hypothetical and may not apply in other situations. The danger here is that illustrations could be construed as the required way to do the calculations.

For example, take Note 4 in proposed CAS 412-60.1(b)(1) which states:

"The prepayment credits were transferred and applied on the first day of the plan year..."

We find no reference elsewhere in CAS 412, other than in the illustrations, which require prepayment credits to be applied on the first day of the plan year. We note that the more prevalent practice that we see is that prepayment credits are *not* applied as of the first day of the plan year. Yet, an example like this will lead to a tendency for some but not all practitioners to assume that prepayment credits must be applied on the first day of the plan year. This will result in inconsistent practices in how CAS costs are determined when a plan has accumulated prepayment credits and could lead to costly disputes that could easily be avoided if illustrations have the proper caveats.

#### Recommendation

We recommend that wording similar to the following be added to CAS 412 and 413.

"Unless attributable to a specific section of this CAS 412 (or 413), the illustrations are intended to be examples only; other calculation methods and approaches may be allowable."

### **MISCELLANEOUS**

Proposed CAS 412-50(b)(7)(i)(B) states,

"If the liability adjustment amount is **a negative amount**, that amount **shall be subtracted** from unadjusted actuarial accrued liability to determine the adjusted actuarial accrued liability" (emphasis added)

Similarly, proposed CAS 412-50(b)(7)(i)(C) states,

"If the normal cost adjustment amount is **a negative amount**, that amount **shall be subtracted** from unadjusted normal cost to determine the adjusted normal cost' (emphasis added)



A negative amount, when subtracted, effectively increases the unadjusted amount (in this case, the AL or the NC). We believe this is not the intent. Thus, the wording for these provisions needs to be modified.

We appreciate the opportunity to comment on these important regulations and we would be happy to address any questions regarding our recommendations. Please contact Judy Ocaya at 949-798-7504 or judy.ocaya@towerswatson.com if you wish to discuss any aspect of our comments.

Sincerely,

Gene H. Wickes

Managing Director, Benefits Segment

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# **ATTACHMENT 1**

# NOTICE OF PROPOSED RULEMAKING ON CAS PENSION HARMONIZATION FORECASTED RESULTS



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# **TABLE OF CONTENTS**

•	Introduction	. 3
•	Description of Methodologies	4
•	Deterministic Forecasts	6
•	Stochastic Forecasts	7
•	Analysis and Comments	8
•	Exhibits1	10

#### I. INTRODUCTION

On May 10, 2010, the Cost Accounting Standards Board ("the Board") released a Notice of Proposed Rulemaking (NPRM) on the Cost Accounting Standards (CAS) Pension Harmonization Rule as required under Section 106 of the Pension Protection Act of 2006 ("PPA").

In this paper, we present a comparison of CAS pension costs under the current CAS and under the provisions of the NPRM. We also modeled modifications to the NPRM to investigate improvements that can be made to address the following concerns of government contractors and/or the contracting agencies of the government:

- Predictability / reduced volatility
- Affordability
- Recovery of ERISA minimum required contributions

While the costs presented are based on a hypothetical plan, we hope that the illustrations will help the reader have a better understanding of the issues.

We recommend that government contractors perform similar projections for their respective pension plans to fully appreciate the issues they may be facing if this NPRM is promulgated.



#### II. DESCRIPTION OF METHODOLOGIES

In this paper, we present deterministic as well as stochastic projections of pension costs over a 10year period, 2011 thru 2020 inclusive.

Under a deterministic method, costs are forecasted under one single investment and economic scenario. There is no randomness assumed with respect to asset returns, discount rates and economically-related factors such as cost-of-living increases, increases in taxable wage bases, growth in salaries, etc. For example, in a deterministic forecast, it will be assumed that the asset return will be exactly 8% each year and there will be no asset gains and losses. Though inherently unrealistic, the deterministic method is the most commonly used method for budgeting for future costs, including forward pricing of government contract costs.

The stochastic method is typically used in asset and liability modeling (ALM) studies when investment policy is being set. It is also used to evaluate potential risks and setting policy to withstand such risks. The stochastic approach is in direct contrast to the deterministic approach. Instead of assuming only with one possible set of economic factors (e.g., asset returns, discount rates, etc.), multiple possibilities are considered. For example, one scenario might reflect an 8% asset return for year one, 0% return for year 2, 6% for year 3 and so on. Because asset returns are related to real rates of return, which are in turn economically-related to cost-of-living, varying growths in salaries will be assumed. In addition, PPA interest rates will vary in the stochastic forecasts.

We modeled 5,000 scenarios which were then grouped into percentiles which indicate the likelihood of a particular result happening. For example, the 50<sup>th</sup> percentile would indicate that there is an equal likelihood that the actual result will be higher than that 50<sup>th</sup> percentile as it could be lower. The 90<sup>th</sup> percentile would indicate that the actual result has a 90% likelihood of being lower than the 90<sup>th</sup> percentile, and 10% likelihood of being higher than that percentile.

For both deterministic and stochastic forecasts, we assumed that the PPA applied to this plan effective January 1, 2008. Also, we assumed that the CAS Pension Harmonization Rule will become effective on January 1, 2011

With respect to assets, we assumed the following asset allocation:

- 5% in cash
- 30% in US Bonds
- 10% in long government credit
- 45% in US equities
- 10% in international equities

We assumed no changes in the investment policy mix during the forecast period. In reality, plan sponsors conduct periodic ALM and asset allocation studies and could vary the investment policy mix within the 10-year forecast period that we have reflected. However, setting investment policy is not within the scope of this particular paper.

We assumed that the contractor's contribution policy is to deposit the minimum amount required to satisfy both the PPA minimum funding standards and the CAS funding requirements.

At the beginning of the forecast period, January 1, 2011, we have assumed that the Accumulated Prepayment Credits are 10% of the total market value of assets.



For the deterministic forecasts, we modeled the following CAS rules:

• Current Rules - Current CAS 412

• NPRM - NPRM

Alternative A - NPRM with no threshold tests

Alternative B - NPRM with no threshold tests and 110% ACL

Alternative C
 NPRM with no threshold tests, and CAS cost always equal

to the minimum CAS cost, no phase-in period

(this is a proxy for full harmonization)

For the stochastic forecasts, we only modeled the NPRM and Alternative B.

#### III. DETERMINISTIC FORECASTS

#### **Base Assumptions**

We assumed the following base assumptions. In some scenarios, we vary the asset return and/or the CAS Minimum Actuarial Liability (MAL) discount rate.

•	Asset return	7.5%
•	PPA effective discount rate	6.0%
•	CAS regular discount rate	7.5%
•	CAS MAL discount rate	6.0%

#### **Economic Scenarios**

We considered the following economic scenarios:

- Baseline This reflects an asset return of 7.5% from 2011 and onward. This matches the assumed CAS long-term interest rate. This scenario represents a forward pricing cost forecast.
- "Actual" Set 1 This is the same as the Baseline, except a negative 2% asset return is assumed for 2011, instead of 7.5%.
- "Actual" Set 2 This is the same as Actual Set 1, except the PPA and CAS MAL discount rates are not the same for all years in the forecast period.
- "Actual" Set 3 This is the same as Actual Set 2, except the asset returns also are not the same for all years.
- "Actual" Set 4 This reflects another set of varying asset returns, PPA discount rates and CAS MAL discount rates.

Note that in the "Actual" sets, we reflected the same CAS regular discount rate, 7.5%, for all years.

# **Graphs Prepared**

We prepared sets of graphs showing the following:

- CAS assignable costs
- Cash funding requirements
- CAS assignable costs less cash funding (i.e., net cashflow for each year)
- Prepayment Credits
- Differences between the CAS assignable costs under the Baseline scenario and the Actual

The last graph is an illustration of how the CAS assignable costs can differ from the baseline (i.e., forward pricing results) when reflecting "actual" experience. Ideally, the variances from baseline should be as small as possible, to avoid situations where the forecasted costs included in contracts are significantly different than the actual costs.



# **IV. STOCHASTIC FORECASTS**

For the stochastic forecasts, we modeled the following CAS rules:

Current CAS 412 Current Rules

NPRM NPRM

Alternative B NPRM with no threshold tests and 110% ACL

For each alternative, we present the projected CAS costs and Prepayment Credits.

We also show a comparison of the 50<sup>th</sup> percentile (median) and 95<sup>th</sup> percentile ("worst case") results for the CAS Costs and Prepayment Credits under these two alternatives.



#### V. OBSERVATIONS AND COMMENTS

In this section we provide observations and comments based on performing the deterministic and stochastic forecasts.

# CAS Costs (Charts A1, B1, C1, D1 and E1; F1, F2 and F3; F7 and F8)

- In the baseline forecast shown in chart A1, where asset returns and interest rates are consistent, the plan fails the NPRM Harmonization Threshold Test after full amortization of the 2008 asset losses under PPA.
- Compared to the current rules, CAS costs are higher under the NPRM in earlier years but lower in the outer years in charts A1, B1, C1 and D1. We also see in these charts that Alternative A extends the period when the new CAS costs would be greater than pre-harmonization CAS costs; Alternative B extends the period even longer. In chart E1, compared to CAS costs under the current rules, the NPRM CAS costs are higher in the first five years, and then switch back and forth between being higher and being lower in the outer years.
- To the extent that the CAS rules reflect interest rates that vary based on the markets, the CAS costs will be more volatile than under the current rules. For example, compare C1 (which reflects varying CAS MAL discount rates) with chart B1 (which reflects the same CAS MAL discount rate for all years). Also note the "saw tooth" pattern in chart E1. The wider ranges of outcomes shown in charts F2 and F3 compared to chart F1 also indicate more volatility under the NPRM and Alternative B. To mitigate some of the volatility, it will be important for the CAS Harmonization Rule to give leeway to contractors to set CAS MAL discount rates that do not have to change year-by-year.
- In years when the plan switches from meeting the threshold tests to failing one or both of the tests, there is a steep drop in CAS cost. For instance, notice the significant drop in CAS cost from 2015 to 2016 in chart A1 under the NPRM. Similarly, in years when the plan switches from failing at least one of the tests to meeting both tests, there will be a steep increase in CAS cost.
- When analyzing the NPRM Harmonization Rule in terms of volatility, the 5-year phase-in of the minimum actuarial liability dampens the impact of the rule near-term, and hides the potential volatility.
- Considering the deterministic charts A1, B1, C1 and D1, the results under Alternative A and Alternative B are identical except for the last few years in the forecast period.
- Considering the stochastic charts F7 and F8, the 50<sup>th</sup> (median) and the 95<sup>th</sup> ("worst case") percentile results for the CAS costs under the NPRM are not much different from the CAS costs under Alternative B.

### Cash Requirements (Charts A2, B2, C2, D2 and E2)

- In chart E2, the cash requirements are the same under the current CAS, the NPRM and the alternatives modeled. In charts A2, B2, C2 and D2, the cash requirements are the same except in the very last few years.
- The cash requirements are the same in most if not all of the years in the forecast period because the cash requirements are initially driven by PPA funding requirements. The cash requirements deviate in the later years when CAS drives the need for funding. In these years, the cash

requirements depend on the availability of Prepayment Credits to "fund" the CAS assignable costs.

# CAS Costs less Cash Requirements (Charts A3, B3, C3, D3 and E3)

In the earlier years, there will be negative cashflow since PPA funding requirements exceed the CAS assignable costs. As can be expected, the negative cashflow is least in the early years under Alternative C which reflects no phase-in period for using minimum accrued liabilities and minimum CAS costs in the CAS assignable cost determination.

### Prepayment Credits (Charts A4, B4, C4, D4 and E4; F4, F5 and F6; F9 and F10)

- The deterministic charts A4 to E4 show that the accumulated balance of prepayment credits will continue to grow in the next few years before the balance starts to go down.
- Over the long run, the NPRM Harmonization Rule should result in a significant improvement from the current rules in terms of recovering accumulated prepayment credits. Alternatives A and B, which have no threshold tests, will result in more significant improvements.
- Alternative B results in the lowest accumulated prepayment credits by the 10<sup>th</sup> year, as can be seen in the deterministic charts A4, B4, C4 and D4. In chart E4, Alternative B is projected to have the same level of accumulated prepayment credits as Alternative A.
- Among the stochastic charts F4 to F6, chart F6 for Alternative B shows the narrowest range of potential outcomes with respect to prepayment credits. In charts F9 and F10, Alternative B shows the lowest 50<sup>th</sup> and 95<sup>th</sup> percentile accumulated prepayment credits. The difference from the NPRM results grows with time.
- Under the NPRM, the improvement in accumulated prepayment credits begins to erode in the later years of the forecast. This is because the plan fails one of the threshold tests and begins to fund toward the long-term liability, rather than the minimum liability.

#### Deviation from Forward Pricing (Charts B5, C5, D5 and E5)

- The biggest deviation from baseline forward pricing CAS costs occurs under the NPRM. For example, see year 2016 in chart D5.
- When a plan had been forecasted to meet the NPRM threshold tests for a year as part of their forward pricing, but then misses that trigger when they actually reach that year, there will be a significant difference between the actual CAS costs for that year and what was included in the forward pricing.
- Contractors should be aware that, as long as liabilities vary with current interest rates, the actual CAS costs will vary from the forward pricing forecasts more than they did in the past.

#### Alternative B versus the NPRM

Collectively, the results of our projections suggest that Alternative B presents advantages over the NPRM. While Alternative B also shows volatility, it avoids the significant spikes/valleys that are due to coming in and out of the NPRM threshold tests. Also, it is better than the NPRM in terms of recovery of prepayment credits, and with respect to deviations from forward pricing.

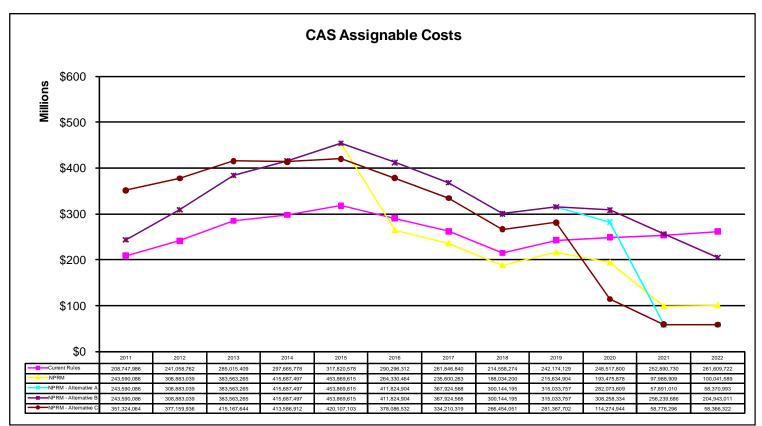


# **EXHIBITS**

Deterministic Forecasts		Page
Baseline Charts		
A1 – CAS Assignable Costs A2 – Cash Contributions A3 – CAS minus Cash A4 – Accumulated Prepayment Cred	dit	11 12 13 14
Actual Set 1		
<ul> <li>B1 – CAS Assignable Costs</li> <li>B2 – Cash Contributions</li> <li>B3 – CAS minus Cash</li> <li>B4 – Accumulated Prepayment Cred</li> <li>B5 – Deviation from Baseline/Forwa</li> </ul>		15 16 17 18 19
Actual Set 2		
C1 – CAS Assignable Costs C2 – Cash Contributions C3 – CAS minus Cash C4 – Accumulated Prepayment Cree C5 – Deviation from Baseline/Forwa		20 21 22 23 24
Actual Set 3		
D1 – CAS Assignable Costs D2 – Cash Contributions D3 – CAS minus Cash D4 – Accumulated Prepayment Cred D5 – Deviation from Baseline/Forwa		25 26 27 28 29
Actual Set 4		
E1 – CAS Assignable Costs E2 – Cash Contributions E3 – CAS minus Cash E4 – Accumulated Prepayment Cred E5 – Deviation from Baseline/Forwa		30 31 32 33 34
Stochastic Forecasts		
	Current Rules, F2 NPRM, F3 Alternative B Current Rules, F5 NPRM, F6 Alternative B	35 38 41 42 43 44

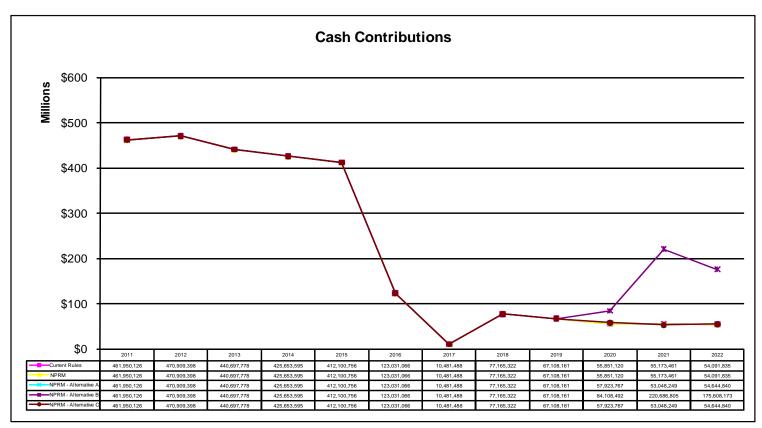
# Towers Watson Illustration of Impact of Alternatives for CAS Harmonization

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



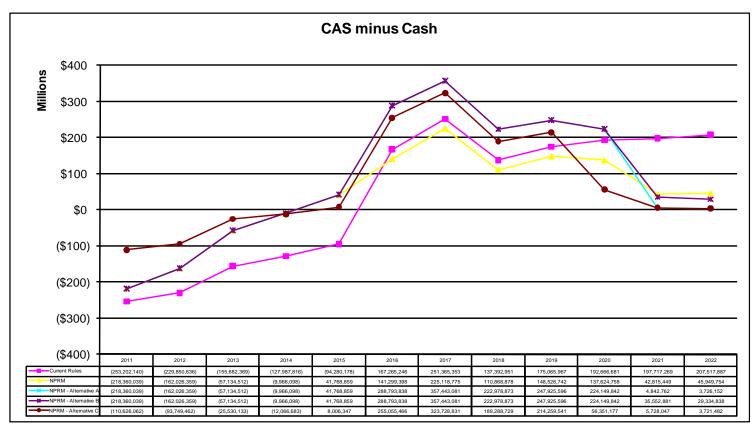
# **Towers Watson** Illustration of Impact of Alternatives for CAS Harmonization

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



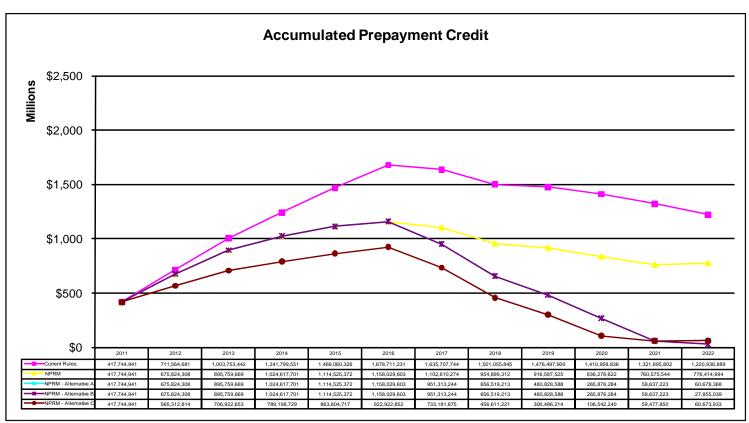
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PPA Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



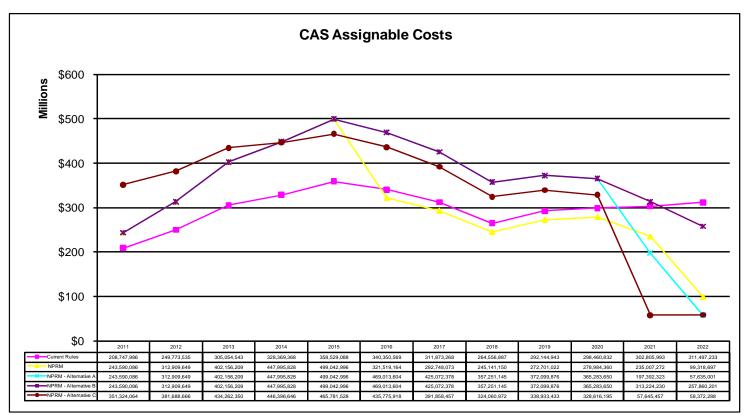
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PPA Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
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CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



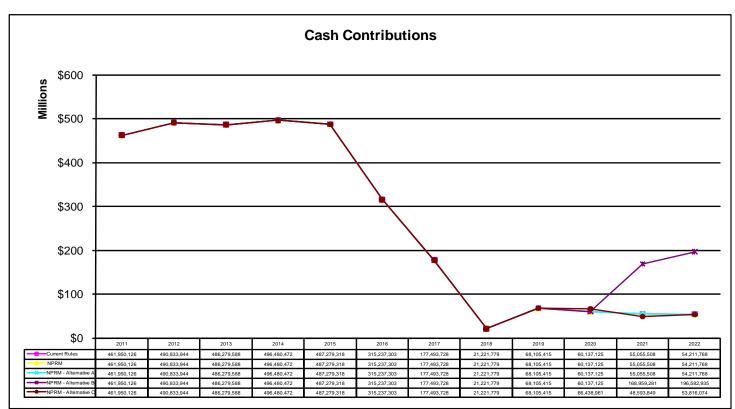
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



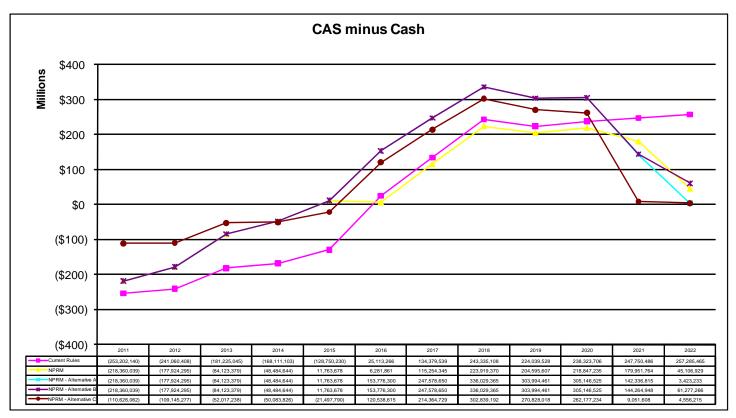
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PPA Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



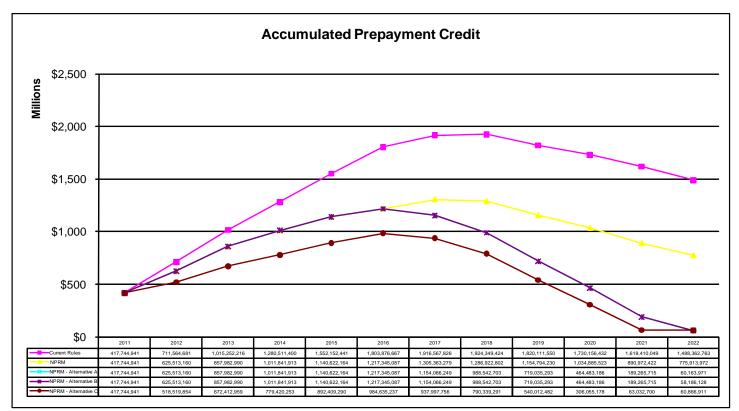
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CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



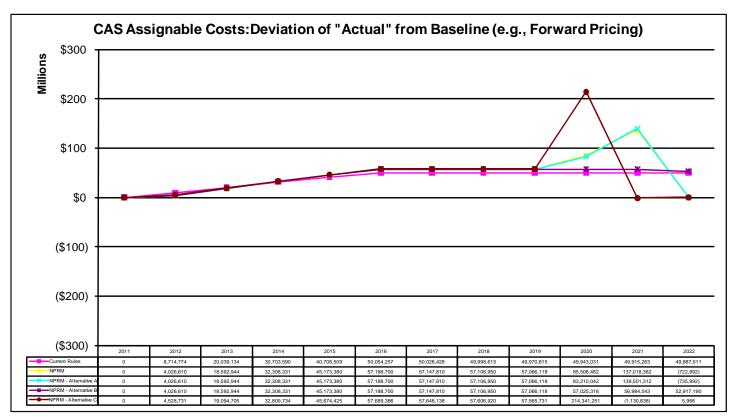
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CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%



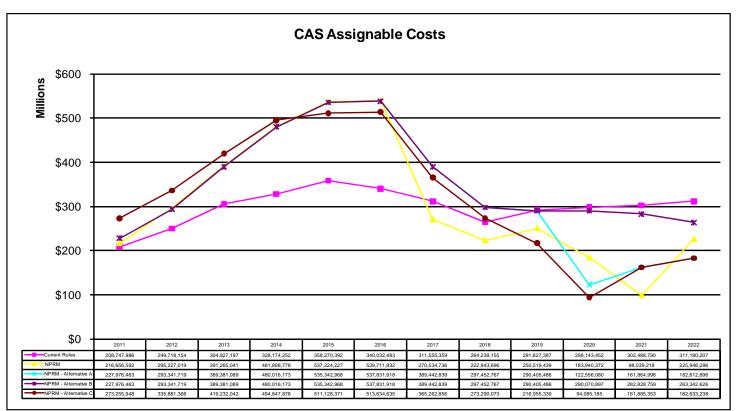
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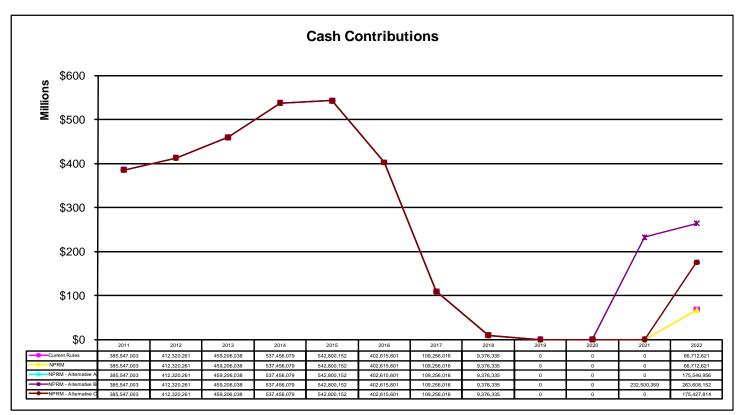
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PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



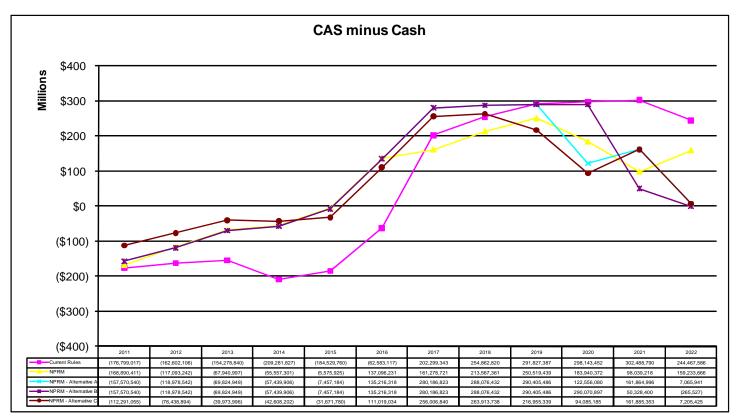
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CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



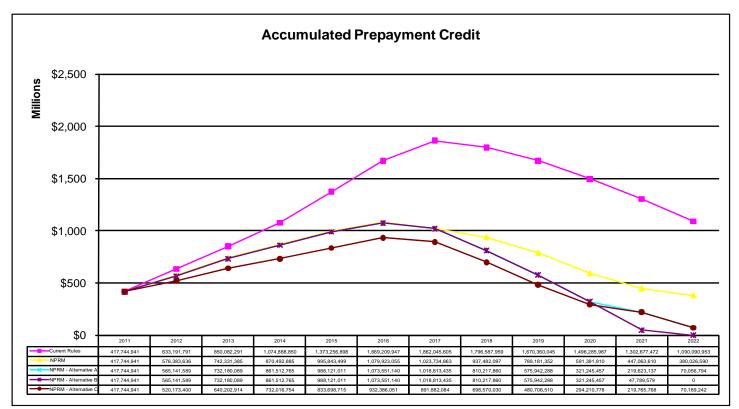
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PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



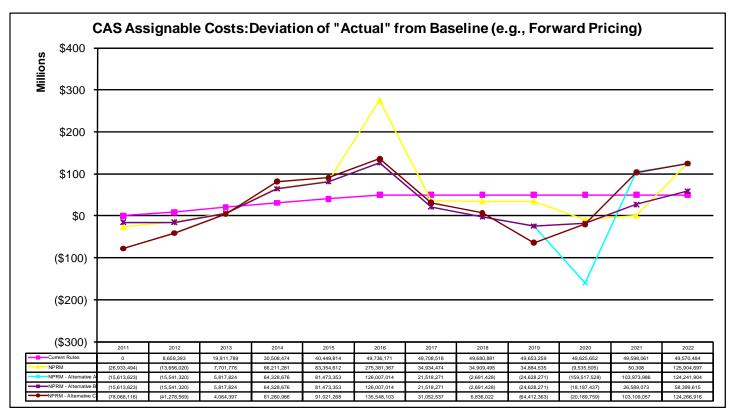
**Attachment 1** 

	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



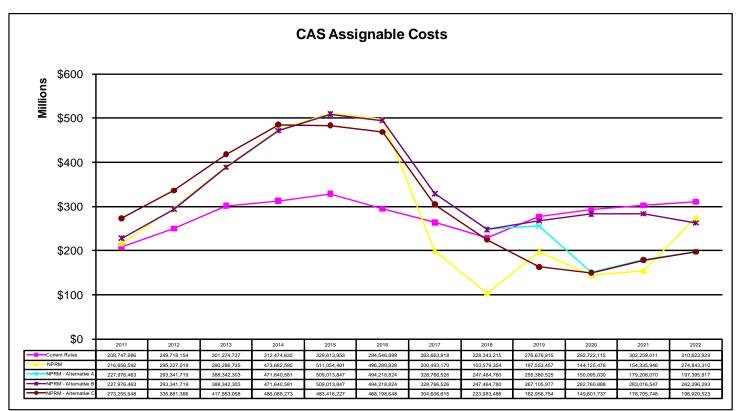
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



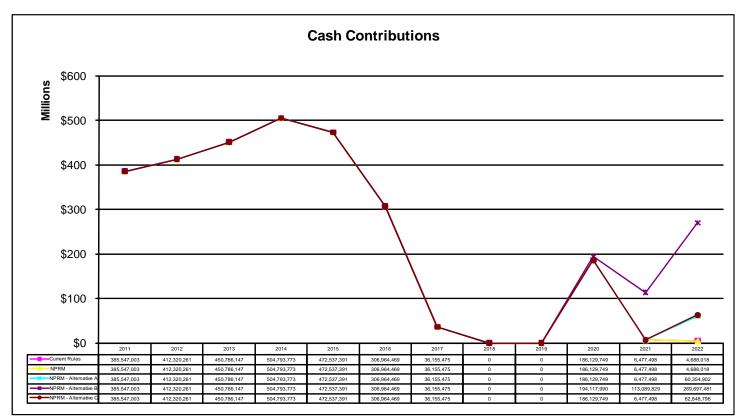
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	11.50%	14.50%	7.50%	9.50%	-1.50%	3.50%	7.50%	14.50%	9.50%	1.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



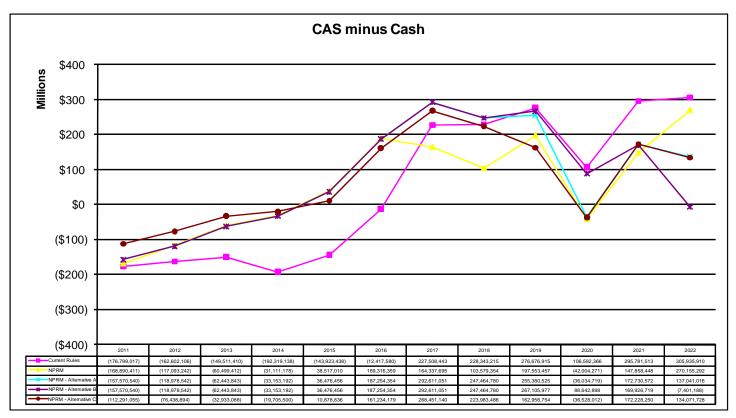
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	11.50%	14.50%	7.50%	9.50%	-1.50%	3.50%	7.50%	14.50%	9.50%	1.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



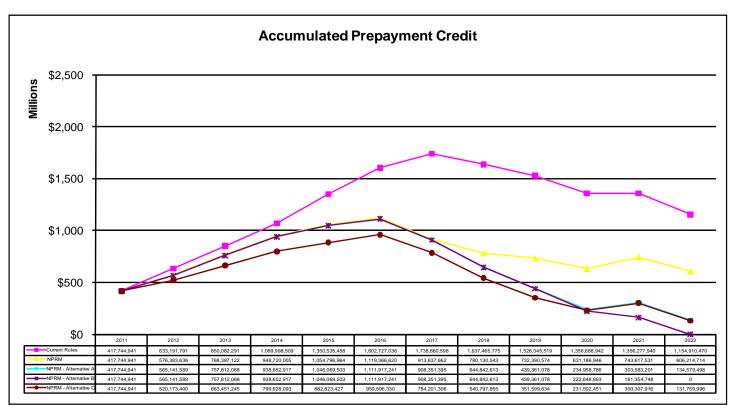
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	11.50%	14.50%	7.50%	9.50%	-1.50%	3.50%	7.50%	14.50%	9.50%	1.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



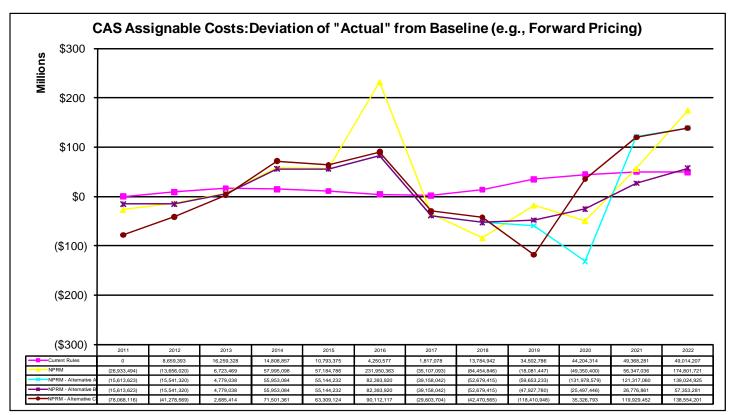
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	11.50%	14.50%	7.50%	9.50%	-1.50%	3.50%	7.50%	14.50%	9.50%	1.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



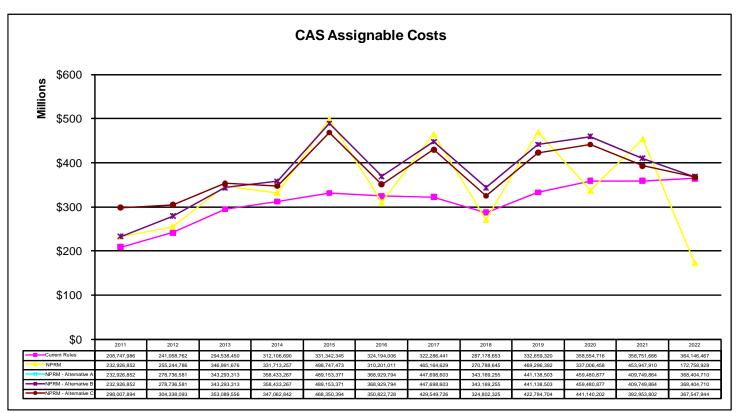
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	-2.00%	11.50%	14.50%	7.50%	9.50%	-1.50%	3.50%	7.50%	14.50%	9.50%	1.50%	7.50%
PPA Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.75%	6.50%	6.25%	5.75%	5.75%	5.50%	6.25%	6.50%	6.75%	6.75%	6.50%	6.25%



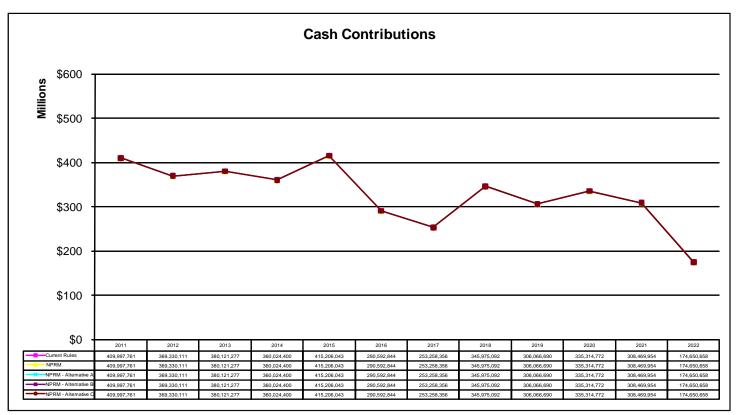
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	-2.00%	15.00%	10.00%	-10.00%	8.00%	10.00%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%



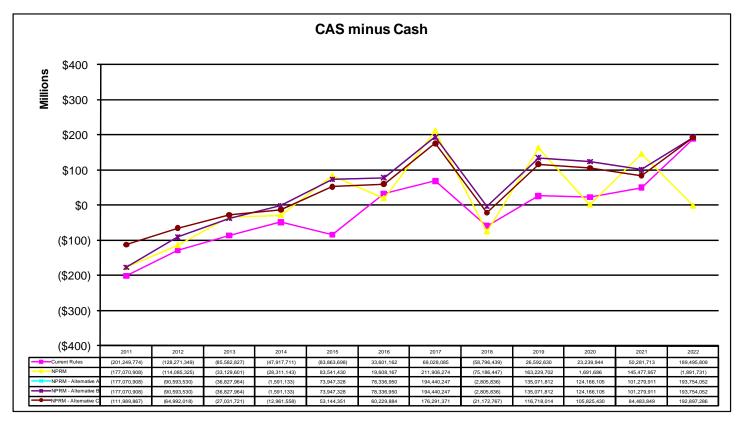
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	-2.00%	15.00%	10.00%	-10.00%	8.00%	10.00%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%



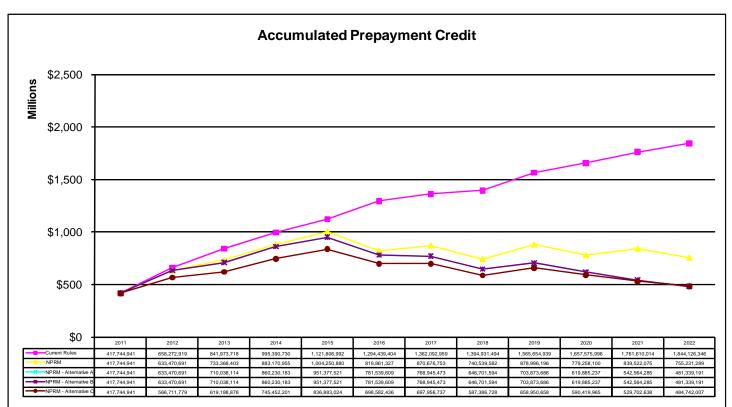
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	-2.00%	15.00%	10.00%	-10.00%	8.00%	10.00%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%



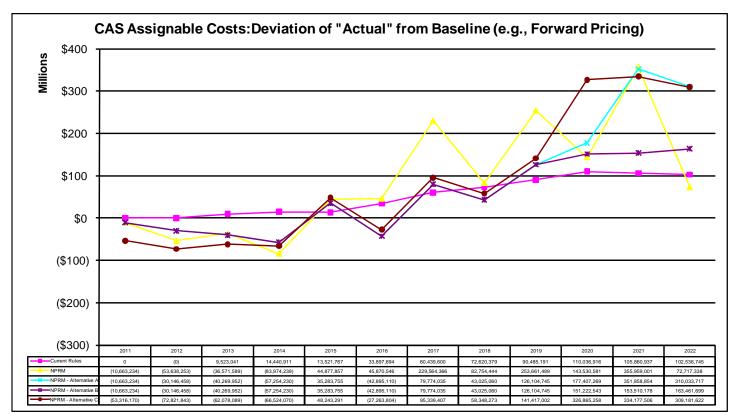
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	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	-2.00%	15.00%	10.00%	-10.00%	8.00%	10.00%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%

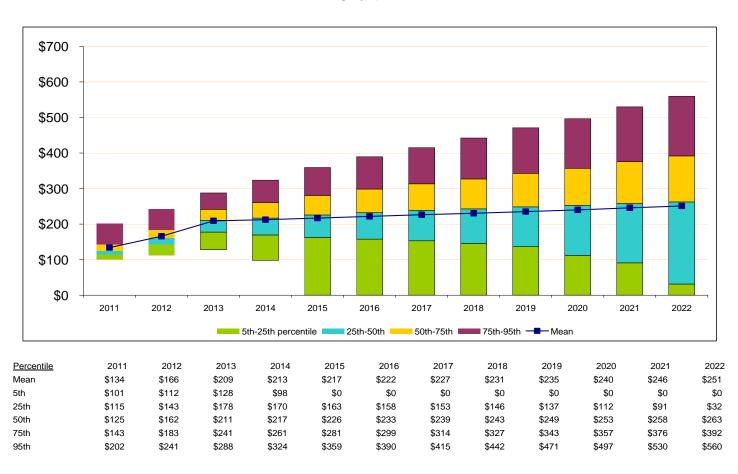


**Attachment 1** 

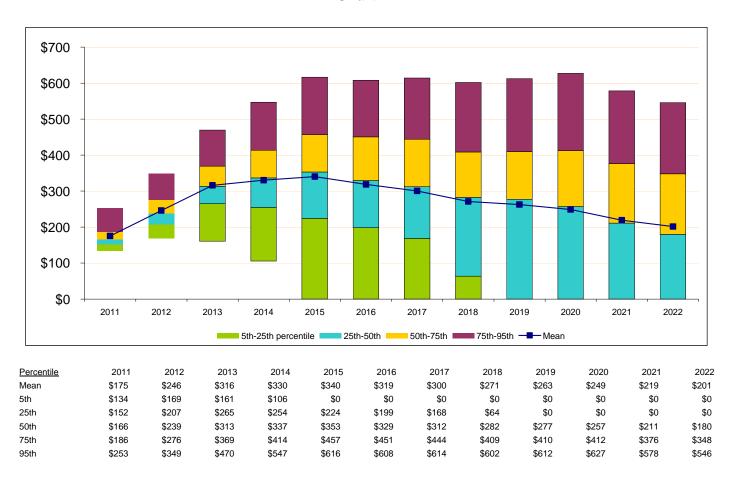
	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
Asset Return	7.50%	-2.00%	15.00%	10.00%	-10.00%	8.00%	10.00%	7.50%	7.50%	7.50%	7.50%	7.50%
PPA Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%
CAS Discount Rate	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%	7.50%
CAS MAL Discount Rate	6.50%	6.75%	6.75%	7.00%	6.00%	6.75%	6.00%	6.50%	6.00%	6.00%	6.00%	6.00%



#### **Towers Watson CAS Harmonization NPRM Analysis CAS Assignable Cost -- Current Rules (\$M)**

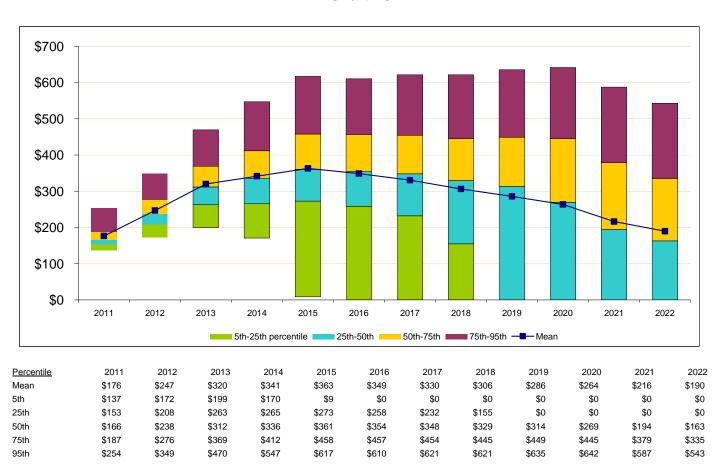


#### **Towers Watson CAS Harmonization NPRM Analysis CAS Assignable Cost -- NPRM (\$M)**



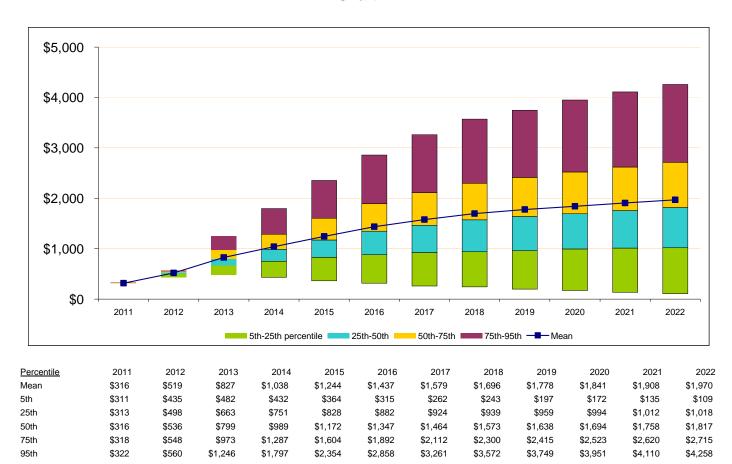
#### **Towers Watson CAS Harmonization NPRM Analysis CAS Assignable Cost -- Alternative B (\$M)**

**Chart F3** 

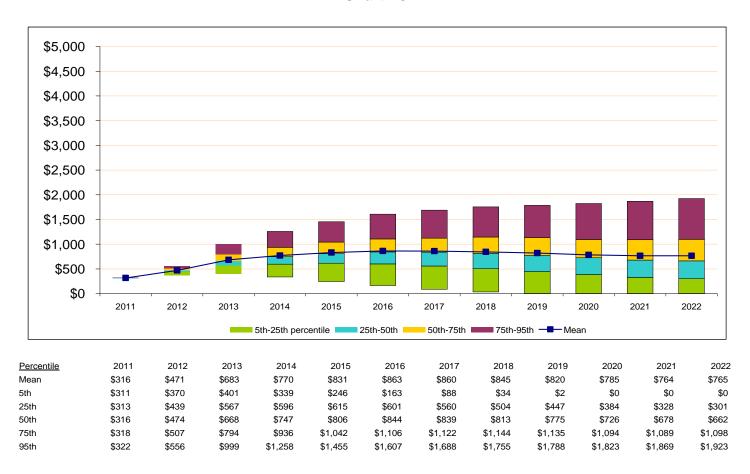


# Towers Watson CAS Harmonization NPRM Analysis Prepayment Credit (BOY) -- Current Rules (\$M)

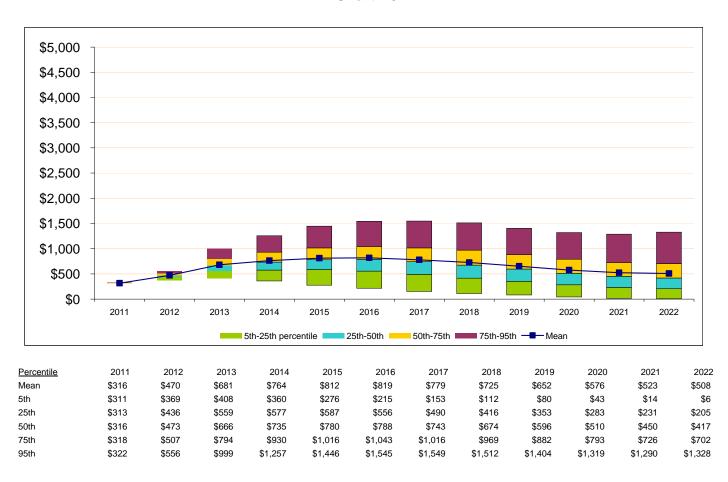
**Chart F4** 



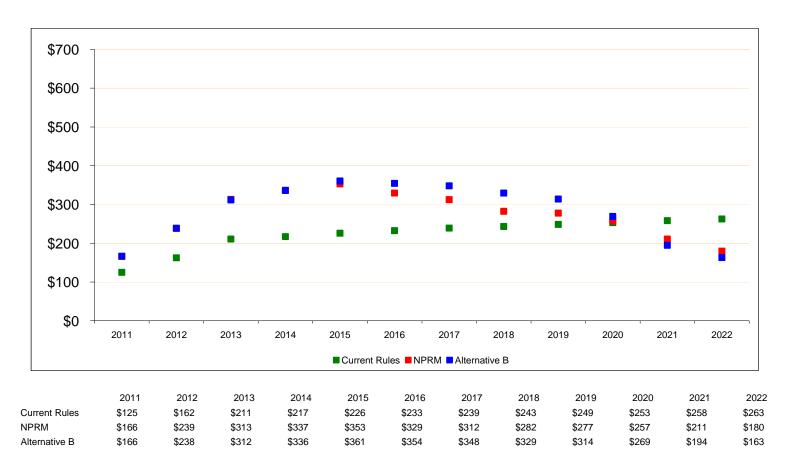
# Towers Watson CAS Harmonization NPRM Analysis Prepayment Credit (BOY) -- NPRM (\$M)



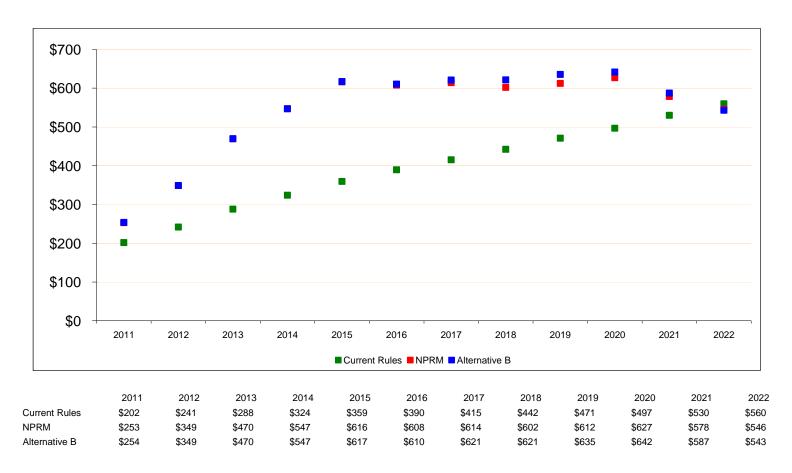
#### **Towers Watson CAS Harmonization NPRM Analysis** Prepayment Credit (BOY) -- Alternative B (\$M)



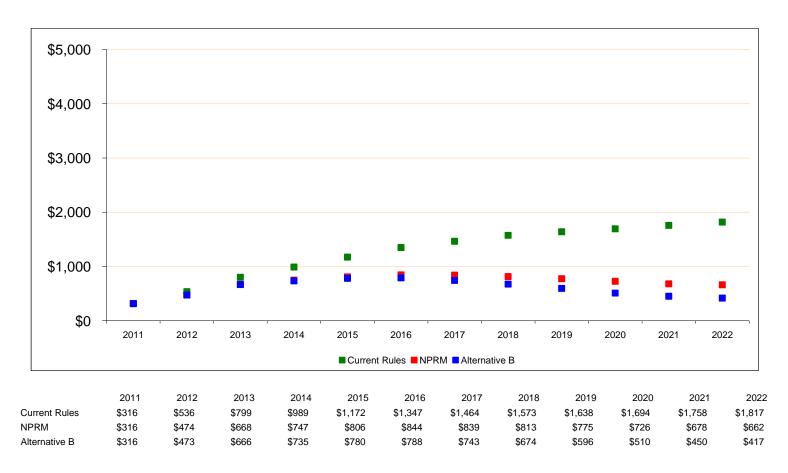
# Towers Watson CAS Harmonization NPRM Analysis CAS Assignable Cost -- 50th Percentile Results



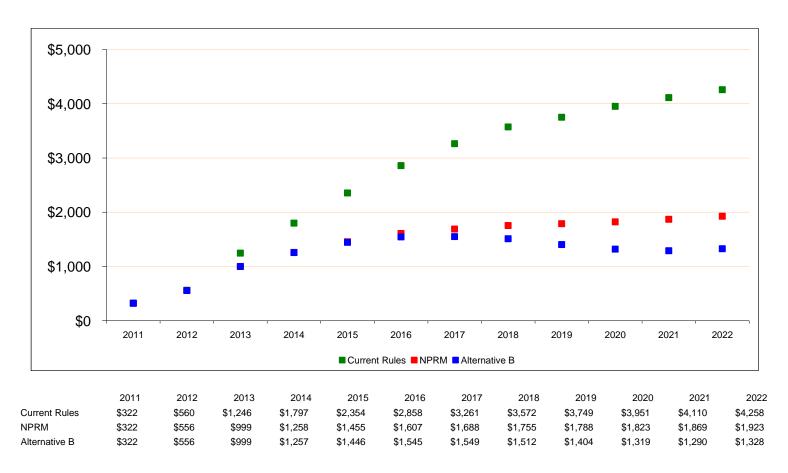
#### **Towers Watson CAS Harmonization NPRM Analysis CAS Assignable Cost -- 95th Percentile Results**



#### **Towers Watson CAS Harmonization NPRM Analysis** Prepayment Credit (BOY) -- 50th Percentile Results



# Towers Watson CAS Harmonization NPRM Analysis Prepayment Credit (BOY) -- 95th Percentile Results



# TOWERS WATSON NOTICE OF PROPOSED RULEMAKING ON CAS HARMONIZATION SURVEY OF DEFENSE CONTRACTORS JUNE 2010

This survey was conducted to assist the Aerospace Industries Association and other interested parties submitting comments to the Cost Accounting Standards (CAS) Board regarding the CAS Harmonization Rule Notice of Proposed Rulemaking (NPRM) issued on May 10, 2010.

The NPRM introduces a two-part threshold test before a contractor can assign a CAS cost that is the greater of:

- the regular CAS cost, which is determined by using the regular accrued liability (AL) and the regular Normal Cost (NC), i.e., values under current CAS 412 and 413; and
- the minimum CAS cost, which is determined by using a minimum accrued liability (MAL) and normal cost (MNC) based on PPA or PPA-like valuation discount rates.

The two parts of the threshold test are as follows:

- Threshold Test 1 (TT1). This test is met if the ERISA minimum required contribution for the plan exceeds the total regular CAS cost for the plan. This test is applied at the plan level.
- Threshold Test 2 (TT2). This test is met if the sum of MAL and MNC is greater than the sum of the regular AL and NC. This test is applied at the segment level.

The Advance Notice of Proposed Rulemaking (ANPRM) introduced the "Mandatory Prepayment Credit (MPC). The MPC was defined in the ANPRM to be the amount of the ERISA minimum required funding in excess of the pension cost assigned to a cost accounting period. The accumulated value of the MPC's was defined to be the Mandatory Prepayment Account (MPA).

The NPRM removed the MPC and MPA concepts. However, for purposes of this survey, an MPA is defined to be equal to the CAS Prepayment Credit Balance less the total ERISA Credit Balance as of each valuation date, with a minimum value of zero. Also, a Transitional MPA (TMPA) is defined to be the MPA as of the beginning of the 2011 cost accounting year.

For this survey, the new pension CAS rules are assumed to first become applicable in 2011. The choice of 2011 is merely for illustrative purposes and should not be construed as indicative of the preferred effective date of the survey respondents. Survey respondents were asked to provide data based on a 10-year forecast of costs.

Thanks to all government contractors who participated in this survey and their actuaries who assisted in gathering the data. Please contact Judy Ocaya at <a href="mailto:judy.ocaya@towerswatson.com">judy.ocaya@towerswatson.com</a> with any questions regarding this survey.



#### TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS PENSION HARMONIZATION SURVEY OF DEFENSE CONTRACTORS, JUNE 2010

- 1. **Survey Respondents**. Eleven companies responded to this survey, submitting data for a total of 20 defined benefit plans.
- 2. Mandatory Prepayment Credit Account at Transition (TMPA). A TMPA balance was reported for 15 of the 20 plans (75%). As a percent of the total market value of assets, the TMPA's ranged from 0.7% to 35.0%, with an average value of 16.6%.
- 3. **Alternative Rules.** The NPRM plus three alternative sets of rules were studied. The other sets of rules are as follows:
  - Same as the NRPM, but without the first threshold test TT1
  - Same as the NPRM, but replacing the threshold tests TT1 and TT2 with the condition MPA > 0. Note that data was not provided for one out of the 20 plans for this set of rules.
  - Same as the NPRM, but removing the five-year phase-in period for reflecting the MAL and the MNC in the minimum CAS cost calculation.

	NPRM, As Is	NPRM, but without TT1	NPRM, but replacing TT1 and TT2 with MPA > 0	NPRM, but without five- year phase-in period for MAL and MNC
Relevant tests	TT1 for the entire plan and TT2 for all segments in each plan	TT2 for all segments in each plan	MPA > 0	TT1 for the entire plan and TT2 for all segments in each plan
Projected percentage passing relevant tests	Passing all 10 years  • 15% of plans  Passing at least 5 of the 10 years  • 45% of plans  Fail TT2 though pass TT1  • 15% of plans	Passing all 10 years  • 60% of plans  Passing at least 5 of the 10 years  • 85% of plans	Passing all 10 years  • 74% of plans  Passing at least 5 of the 10 years  • 100% of plans	Passing all 10 years  • 20% of plans  Passing at least 5 of the 10 years  • 55% of plans  Fail TT2 though pass TT1  • 15% of plans

#### TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS PENSION HARMONIZATION SURVEY OF DEFENSE CONTRACTORS, JUNE 2010

	NPRM, As Is	NPRM, but without TT1	NPRM, but replacing TT1 and TT2 with MPA > 0	NPRM, but without five- year phase-in period for MAL and MNC
Average increase in present value of 10-year CAS costs	20% higher under this NPRM than under current rules	37% higher under this modified NPRM than under current rules	37% higher under this modified NPRM than under current rules	
Comparison with CAS costs under current rules	Average ratio of new CAS costs to current CAS costs  Year 1 - 114%  Year 2 - 128%  Year 3 - 137%  Year 4 - 146%  Year 5 - 137%  Year 6 - 131%  Year 7 - 94%  Year 8 - 93%  Year 9 - 89%  Year 10 - 85%  Average change in annual CAS costs for first 5 years  +32%  Average change in annual CAS costs for last 5 years  - 1%	Average ratio of new CAS costs to current CAS costs  Year 1 - 115%  Year 2 - 132%  Year 3 - 140%  Year 4 - 151%  Year 5 - 163%  Year 6 - 156%  Year 7 - 145%  Year 9 - 117%  Year 10 - 98%  Average change in annual CAS costs for first 5 years  +40%  Average change in annual CAS costs for last 5 years  +30%	Average ratio of new CAS costs to current CAS costs  Year 1 - 115%  Year 2 - 134%  Year 3 - 143%  Year 4 - 154%  Year 5 - 165%  Year 6 - 158%  Year 7 - 141%  Year 8 - 129%  Year 9 - 110%  Year 10 - 88%  Average change in annual CAS costs for first 5 years  +42%  Average change in annual CAS costs for last 5 years  +26%	Average ratio of new CAS costs to current CAS costs  Year 1 - 167%  Year 2 - 159%  Year 3 - 152%  Year 4 - 145%  Year 5 - 124%  Year 6 - 118%  Year 7 - 89%  Year 8 - 91%  Year 9 - 87%  Year 10 - 84%  Average change in annual CAS costs for first 5 years  +49%  Average change in annual CAS costs for last 5 years  - 6%

# TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS PENSION HARMONIZATION SURVEY OF DEFENSE CONTRACTORS, JUNE 2010

	NPRM, As Is	NPRM, but without TT1	NPRM, but replacing TT1 and TT2 with MPA > 0	NPRM, but without five- year phase-in period for MAL and MNC
Progress in harmonization	Percent of plans with no MPA by 10 <sup>th</sup> year  • 5%  Average ratio of new MPA to MPA under current rules by 10 <sup>th</sup> year  • 71%  Average ratio of new MPA to MPA under current CAS  • Year 1 - 100%  • Year 2 - 96%  • Year 3 - 92%  • Year 4 - 87%  • Year 5 - 81%  • Year 6 - 77%  • Year 7 - 74%  • Year 8 - 74%  • Year 9 - 73%  • Year 10 - 71%	Percent of plans with no MPA by 10 <sup>th</sup> year  15%  Average ratio of new MPA to MPA under current rules by 10 <sup>th</sup> year  33%  Average ratio of new MPA to MPA under current CAS  Year 1 - 100%  Year 2 - 96%  Year 3 - 90%  Year 4 - 85%  Year 5 - 77%  Year 6 - 67%  Year 7 - 57%  Year 8 - 47%  Year 9 - 38%  Year 10 - 33%	Percent of plans with no MPA by 10 <sup>th</sup> year • 5%  Average ratio of new MPA to MPA under current rules by 10 <sup>th</sup> year • 32%  Average ratio of new MPA to MPA under current CAS • Year 1 - 100% • Year 2 - 96% • Year 3 - 89% • Year 4 - 83% • Year 4 - 83% • Year 5 - 74% • Year 6 - 64% • Year 7 - 55% • Year 8 - 44% • Year 9 - 38% • Year 10 - 32%	Percent of plans with no MPA by 10 <sup>th</sup> year • 5%

#### TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS PENSION HARMONIZATION **SURVEY OF DEFENSE CONTRACTORS, JUNE 2010**

4. Assignable Cost Limitation (ACL). Alternative definitions of the ACL were studied. The average increases in the present values of 10-year CAS costs under the NPRM relative to those under current CAS are as follows.

ACL = NNN% x (Liability + Normal Cost ) - Assets where Assets = CAS Actuarial Value of Assets		
NNN = 100%	NNN = 110%	NNN = 125%
+20%	+26%	+27%

ACL = NNN% x (Liability + Normal Cost ) - Assets where Assets = min (CAS Actuarial Value of Assets, CAS Market Value of Assets)		
NNN = 100%	NNN = 110%	NNN = 125%
+19%	+23%	+23%

## TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS HARMONIZATION ASSIGNABLE COST LIMITATION

The following illustrates the volatility that can be caused by the Assignable Cost Limitation (ACL), which is currently defined as "AL + NC – AVA", where AL is the actuarial liability, NC is the normal cost and AVA is the CAS actuarial value of assets net of accumulated prepayment credits.

**Scenario 1.** Consider the following CAS assignable cost for year 1.

Ye	Year 1		
•	Assets	\$110,000,000	
•	Actuarial Liability	\$110,000,000	
•	Unfunded Actuarial Liability (UAL), (2) - (1)	None	
•	Normal Cost	\$5,000,000	
•	Amortization of UAL	None	
•	Assignable Cost Limitation, (2) + (4) $-$ (1), but not less than zero	\$5,000,000	
•	CAS Assignable Cost, (4) + (5) but not greater than (6)	\$5,000,000	

Reflecting the current definition of the ACL, in subsequent years, we have the following:

Year 2		
Assets	\$118,000,000	
Actuarial Liability	\$115,000,000	
<ul> <li>Unfunded Actuarial Liability (UAL), (2) – (1)</li> </ul>	(\$3,000,000)	
Normal Cost	\$5,000,000	
Amortization of UAL	(\$450,000)	
<ul> <li>Assignable Cost Limitation, (2) + (4) – (1), but not less than zero</li> </ul>	\$2,000,000	
CAS Assignable Cost, (4) + (5) but not greater than (6)	\$2,000,000	

Ye	Year 3		
•	Assets	\$118,000,000	
•	Actuarial Liability	\$120,000,000	
•	Unfunded Actuarial Liability (UAL), (2) – (1)	\$2,000,000	
•	Normal Cost	\$5,000,000	
•	Amortization of UAL	\$300,000	
•	Assignable Cost Limitation, $(2) + (4) - (1)$ , but not less than zero	\$7,000,000	
•	CAS Assignable Cost, (4) + (5) but not greater than (6)	\$5,300,000	

Note that the CAS costs would be \$5 million in year 1, would be significantly reduced to \$2 million in year two, then jump up to \$5.3 in year 3.



## TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS HARMONIZATION ASSIGNABLE COST LIMITATION

**Scenario 2.** Assume the same as Scenario 1 except the ACL is eliminated. The CAS assignable cost for year 1 would remain to be \$5 million. Subsequent years' costs would be as follows:

Year 2	
(1) Assets	\$118,000,000
(2) Actuarial Liability	\$115,000,000
(3) Unfunded Actuarial Liability (UAL), (2) – (1)	(\$3,000,000)
(4) Normal Cost	\$5,000,000
(5) Amortization of UAL	(\$450,000)
(6) Assignable Cost Limitation, (2) + (4) – (1), but not less than	eliminated
zero	
(7) CAS Assignable Cost, (4) + (5) but not greater than (6)	\$4,550,000

Year 3	
(1) Assets	\$120,550,000 <sup>1</sup>
(2) Actuarial Liability	\$120,000,000
(3) Unfunded Actuarial Liability (UAL), (2) – (1)	(\$550,000)
(4) Normal Cost	\$5,000,000
(5) Amortization of UAL	(\$120,000)
(6) Assignable Cost Limitation, (2) + (4) – (1), but not less than	Eliminated
zero	
(7) CAS Assignable Cost, (4) + (5) but not greater than (6)	\$4,880,000

The CAS assignable costs would be \$5 million in year 1, then \$4,550,000 in year 2, then \$4,880,000 in year 3. Clearly, the CAS assignable costs under this second example are less volatile than the first example.

Also note the following. The higher CAS cost in year 2 resulted in higher assets at the beginning of year 3, which in turn resulted in lower CAS costs in year 3. In other words, though the ACL is eliminated, assets would not build up to excessive amounts simply because the additional CAS costs in earlier years reduce the CAS costs in subsequent years. Consecutive periods of favorable asset returns would result in excess asset build-up, not the elimination of the ACL.

TOWERS WATSON

Assets are assumed to be \$2,550,000 higher since the CAS cost during year 2 is higher by this amount compared to Scenario 1.

## TOWERS WATSON WYATT NOTICE OF PROPOSED RULEMAKING ON CAS HARMONIZATION ASSIGNABLE COST LIMITATION

**Scenario 3.** If elimination of the ACL is not an option, we recommend that the Board at least consider a 110% ACL, i.e., 110% (AL + NC) – Assets. Applying this 110% ACL to the example above will lead to the following:

Year 1	
(1) Assets	\$110,000,000
(2) Actuarial Liability	\$110,000,000
(3) Unfunded Actuarial Liability (UAL), (2) – (1)	None
(4) Normal Cost	\$5,000,000
(5) Amortization of UAL	None
(6) Assignable Cost Limitation	\$16,500,000
(7) CAS Assignable Cost, (4) + (5) but not greater than (6)	\$5,000,000

Year 2	
(1) Assets	\$118,000,000
(2) Actuarial Liability	\$115,000,000
(3) Unfunded Actuarial Liability (UAL), (2) – (1)	(\$3,000,000)
(4) Normal Cost	\$5,000,000
(5) Amortization of UAL	(\$450,000)
(6) Assignable Cost Limitation	\$17,300,000
(7) CAS Assignable Cost, (4) + (5) but not greater than (6)	\$4,550,000

Year 3	
(1) Assets	\$120,550,000
(2) Actuarial Liability	\$120,000,000
(3) Unfunded Actuarial Liability (UAL), (2) – (1)	(\$550,000)
(4) Normal Cost	\$5,000,000
(5) Amortization of UAL	(\$120,000)
(6) Assignable Cost Limitation	\$16,950,000
(7) CAS Assignable Cost, (4) + (5) but not greater than (6)	\$4,880,000

The CAS costs under this scenario are less volatile than those under Scenario 1. Note that even a 10% load could help mitigate the volatility in CAS costs.