



UnitedHealthcare®

A UnitedHealth Group Company

Student Resources

Georgetown University
Policy # 2010-32-1
2010 - 11 Policy Year Proposed Rates

Proposal 1
4/5/2010

Student Health Insurance Plan

	2009 - 10	% change	2010 - 2011 Policy Year	
Basic	Annual		Annual	
Student	\$1,610	4.60%	\$1,684	
Spouse	\$3,619	4.60%	\$3,785	
All Children	\$3,619	4.60%	\$3,785	
Spouse and Children	\$7,220	4.60%	\$7,552	
	2009 - 10	% change	Monthly	6 Month
Continuation	Monthly			
Student	\$177	4.60%	\$185	\$1,110
Spouse	\$375	4.60%	\$392	\$2,352
All Children	\$375	4.60%	\$392	\$2,352
Spouse and Children	\$754	4.60%	\$789	\$4,734

1,745

Annual

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on fee?

Assumptions:

1. No changes in benefits, eligibility or enrollment process, unless noted below
2. Assumes a duplication of the 2009 - 10 policy year benefits, unless noted below
3. Includes all benefits as mandated by DC
4. PPO network is Options PPO
5. Above rates include Broker commission of 4%.
6. SHC services and fees are based on current, any requested changes require Underwriting review and approval prior to finalization of renewal terms

Available Enhancements (at no additional charge):

1. Increase the Plan Max from ~~\$280,000~~ to \$300,000 per each Injury or Sickness
2. Remove [nicotine addiction] exclusion

Alternate Quotes:

1. To remove Prescription Drugs benefit = 15% reduction of all rates

2010-2011 PREMIUM QUOTATION

I. Identify the Target Loss Ratio		<u>80.0%</u>		
II. Reinsurance				
A. Identify individual claim amount at which reinsurance applies		<u>n/a</u>		
B. Identify aggregate claim amount at which reinsurance applies		<u>n/a</u>		
III. Identify the aggregate percent of expected discount/PPO savings		*Proprietary		
IV. Premium Quotation	<u>Dollar Amount</u>	<u>% of Premium</u>		
A. Expected Student Paid Claims	<u>7,990,636</u>	<u>80.0%</u>		
B. Retention	<u>1,997,656</u>	<u>20.0%</u>		
1. Claims Administration	<u>549,356</u>	<u>5.5%</u>		
2. Misc. & Pre-Certification	<u>349,590</u>	<u>3.5%</u>		
3. Reinsurance	<u>n/a</u>	<u>n/a</u>		
4. Premium tax	<u>249,707</u>	<u>2.5%</u>		
5. Profit Margin	<u>449,473</u>	<u>4.5%</u>		
6. Plan Services, Account Management, Printing & Postage	<u>399,532</u>	<u>4.0%</u>		
7. Rate Stabilization	<u>n/a</u>	<u>n/a</u>		
8. Total Expected Annual Premium	<u>9,988,296</u>	<u>100.0%</u>		
C. Student Rates = A+B10/4500 Students				
	Fall 12 Months	Spring 7.5 Months	Summer 2.5 Months	Continuation 6 Months
Student Only	<u>1,684</u>	<u>1,053</u>	<u>351</u>	<u>1,112</u>
One Dependent	<u>3,785</u>	<u>2,366</u>	<u>789</u>	<u>2,351</u>
Dependents	<u>7,552</u>	<u>4,720</u>	<u>1,573</u>	<u>4,731</u>

Plan Assumptions:

The plan assumes a duplication of the 2009-10 policy year benefits with the following enhancements:

1. To increase the Plan Max from \$280,000 to \$300,000 per each Injury or Sickness
2. To implement coverage of smoking cessation benefit
3. The Pharmacy Benefit Program will not be subject to any Quantity Level Limit/
Quantity Duration (QLL/ QD) restrictions.
4. The PPO Network remains the UHC Options PPO
5. The EyeMed Discount Vision Program is included at no additional cost.

Alternative Option:

1. Removing the Outpatient Pharmacy Benefit from the Quoted Program will result in a 15% credit.
2. Cost to continue to offer the Basic Dental Savings Program for all students is \$3 per student (annual).

* The aggregate percent of expected discount PPO savings is considered proprietary and confidential and cannot be disclosed